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PROFESSIONAL EXPERIENCES

A ce jour

Sales representatives

www.gsk.fr

- Occitanie, PACA
- Biotherapy promotion in rare diseases VOLIBRIS® and BENLYSTA®
- Health professionals: : Pneumologist,, Cardiologist, Internal Medecine, Dermatologist, Rhumatologist, Pharmacist.
- Therapeutics Aeras: PAH and Systemic Lupus Erythematosus
- Doing STAFF, sectoral action plan, RP ...

2017 - 2017

MSL

www.chiesi.fr

- Departement : Normandy, Northeast
- Present to health professional; their requests, medical and scientifics data and the environment, at scientific meetings or face-face
- Gather opinion and requests of KOL met face-face or at scientific meeting of the animation.
- Providing scientific support and ensure the presence at antional roundtable meetings and/or organized by the firm.

2015 - 2016

Sales representative

Icelus

- Area : Ile de France
- Health professionals: Pulmonologist, ORL, Cardiologist
- Prospecting, monitoring, retention medical partners
- Démonstration-Training-Board: Technical equipment and specific software, polygraph....

2013 - 2014

Head Regional Oncology

www.boehringer-ingenelheim.fr

- Area : 14, 27, 50, 61, 76
- Promoto pre-launch the inhibitorfo tyrosine GIOTRIF®
- Therapeutic Area: NSCLC
- Sectorial action plan: , staff, EPU, RCP
- Health Professionals: Oncologist, Radation Therapist, Nurses, Oncologist Network, molecular labotory, Cancéropôles

2012 - 2013

Sales Representation

www.vifor.fr

- Area : 14, 27, 50, 61, 75, 76
- Promotion of FERINJECT®
- Health Professionals: Pharmacist, Midwives, Anesthésist, Surgeons visceral, Orthopedic, Obstetrics, Gastroenterologists

2011 - 2012

Key Account Manager

Genopharm

- Area : Ile de France, Normandie, Bretagne
- Promotion SEMAP®, MARSILID®, ALKONATREM®, ETHYOL®, PRORACYL® (rare diseases), ADIXONE® (rare diseases)
- Health Professionals: Oncologist, Endocrinologist, Cardiologist, Psychiatrists, Nephrologist, Pulmonologist, Hématologists
- Knowledge of purchasing groups (HELPEVIA, UNIHA, CAHPP...)

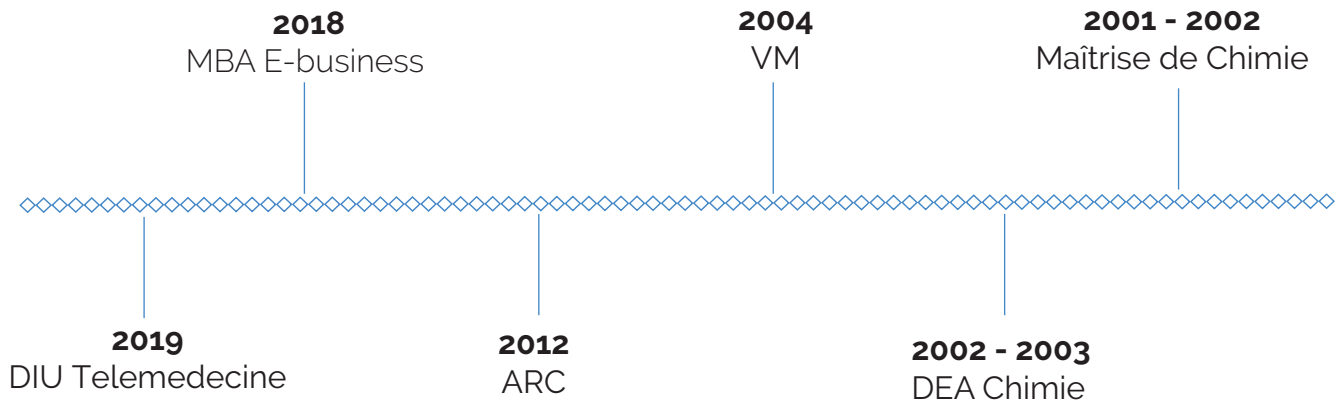
2005 - 2011

Sales Manager

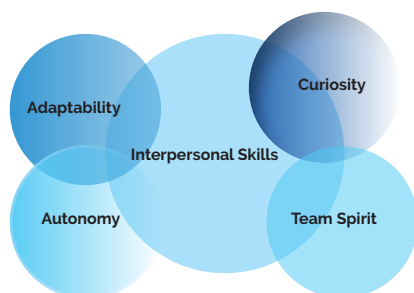
www.baxter.fr

- Area : Northwest, Ile de France
- Promotion of medical devices INFUSOR® (Chemotherapy, Antibiotherapy, Cystic Fibrosis)
- Promotion HOLOXAN® (LNH, LAL, LAM, LH) , ENDOXAN®, CELLTOP®, MILTEX®
- Health Professionnals: Oncologist, Hématolgist, Pulmonologist, Gastroenterologist , Radiation therapists, Pharmacist, URC, Cystic Fibrosis
- Development Action Plan for business




TRAINING



SKILLS



INTERESTS

-  **Economic Reading**
-  **Chess**
-  **Travel**